



## GUIDING COMPANIES ON NEW JOURNEYS

Based in Indianapolis, IN, Trailside functions as a supportive holding company. Our purpose is to acquire and cultivate small businesses, emphasizing long-term growth, while making a positive impact on the lives of our employees and the communities we serve. Our team consists of hands-on operators who actively engage with the daily operations of our portfolio businesses. Notably, we differentiate ourselves by abstaining from external capital raising, thereby liberating us from the constraints of fund schedules and investor agendas.

Our interests are diverse, yet we're particularly drawn to opportunities that exhibit these qualities:

**Annual Revenue from \$3-30 Million**

**Business Owner Looking to Fully Retire**

**Long-Term Track Record**

### INDUSTRIES WE FOCUS ON



**Business Services**



**Value Add Distribution**



**Building Materials**



**Food & Beverage**



**Agribusiness**



**Manufacturing**



**EV & Solar**

### HOLDINGS



Specialty machine shop focused on new and rebuilt depositor pumps for the confectionery and pharmaceutical industries. Actively looking for add ons for machine shops serving specialized food and drug end markets.



**IMH PRODUCTS**  
CONTRACT MANUFACTURING

Contract manufacturer of engineered metals components for a diversified industrial customer base. Actively looking for add ons in the areas of metal fabrication, stamping, robotic welding, and machining.



**MONROE**  
CUSTOM BODIES

Custom designer and manufacturer of truck service bodies primarily serving utility and municipal customers. Actively looking for add ons in the work truck body and accessories space.

### MINORITY INVESTMENTS

Trailside Capital has minority investments in real estate and other manufacturing concerns and is open to new opportunities where we can add value.

### OUR APPROACH

We partner with the current ownership group to help them achieve their goals of selling the business. The sellers we work with are often looking to fully retire and want to make sure their company is in good hands for the future.



**CFO + Accounting**



**Marketing**



**Talent Acquisition**



**HR + Benefits**



**Technology**